

**CHARTERED**   
INSTITUTE OF PROFESSIONAL CERTIFICATIONS

# HANDWRITTEN TESTIMONIALS AND REVIEWS SINCE 2010

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**Fully Accredited  
By:**

Chartered Institute of  
Professional Certifications

CPD Services



# WRITTEN TESTIMONIALS

Since 2009, Chartered Institute of Professional Certifications have held global executive programs and conferences all over the world. Upon completion of every program, we have gained outstanding testimonials and reviews for all our programs and have compiled them to help you validate our programs.

The following testimonials are hand-written testimonials written by our participants, thanking us for the insights we have created and knowledge we have shared and we would like to share them with you today.

These testimonials further validate our program quality we strive to achieve. If you have any questions, please feel free to write to us today at: [advisor@charteredcertifications.com](mailto:advisor@charteredcertifications.com)

We look forward to welcoming you to our program

Best,

**Bok Yan Lo**  
Managing Director  
Chartered Institute of Professional Certifications

Note: The testimonials provided on this website are individual experiences of past participants in our training programs. These testimonials are not intended to be a guarantee or prediction of results for any future participant. Every individual's experience will vary and results may differ from person to person.

## ACCREDITATIONS



4.5



4.6



# TESTIMONIALS

## Past Participants' Reviews

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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i think it was very useful that ~~imp~~ there was immediate feedback - Points given were very practical and can be actioned immediately.

- Group Financial Controller, GuocoLand Property Management Pte Ltd

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I like in class exercise and feedback from our team members and trainer. I benefit a lot from the course.

- AVP Finance, YHS (Singapore) Pte Ltd

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Networking was great, viewing other presentations were excellent, Debra was a great facilitator! Really enjoyed it.

- Financial Controller, Cabrini Health

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→ the extensive experience of the presenter  
→ the depth and breadth of the resources  
→ ~~excellent~~ ability to apply to some key practical examples

- Group Finance Director, SEEK Limited

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THE TWO DAYS SPENT INTO THIS PROGRAM WERE A BOOST TO MY SELF CONFIDENCE TO SPEAK IN PUBLIC TO DELIVER EFFECTIVE COMMUNICATION. THE INSIGHTS AND THE MATERIALS SHARED TO US. WILL BE EXTREMELY HELPFUL IN MY FUTURE PRESENTATION ALSO THANKS TO THE PROFESSIONALISM OF OUR SPEAKER.

- CFO, Maimex Far East Limited HK

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Primarily, I really feel I have gained confidence! which is perhaps the most important thing. The tools here have facilitated this confidence.

- CFO, Trans Tasman Radiation Oncology Group Ltd

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The small class size and interactive exercises were great. Really liked the use of real-life scenarios (made anonymous where needed) to apply what we've learnt to.

## Sembcorp

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The course has provided insights on the challenges that companies face in real crisis situations that happened and the lessons learned from them. It has equipped us with knowledge on ~~how~~ the different media situations possible & how to deal with them.

## Standard Chartered Bank

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1) Active discussions and interesting examples (case studies),  
2) Approachable faculty leader  
3) Great participants.  
4) Small group - more focus.

## Ministry of Communications and Information

# TESTIMONIALS

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EXPERIENCE OF THE LECTURER W/ THE USE  
OF EXCEL AND HIS EXPERTISE IN  
FINANCIAL MODELLING, CONSOLIDATION  
& BUDGETTING.

CFO, California Fitness & Yoga Centre Company Limited

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Alan is extremely patient at addressing any question you may have. Structured approach to  
the training.

Acting Head of Finance, The Body Shop (Singapore) Pte Ltd

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Instructor extremely knowledgeable and  
presented all modules in a way well and  
very responsive and enjoyable to learn.

Manager: IT, Project & Data Center, University of California, San Francisco

2. Did this program meet your expectations?

Exceeded my expectations     Met my expectations     Failed to meet my expectations

- a. What do you think was the most effective during this program?

Alan's ability to relate the content to many different  
industries and walk us through the  
steps. Definitely most effective part was  
the presenter. (Please continue on the next page)

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Finance Manager, University of California, San Francisco

# TESTIMONIALS

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Faculty Director is excellent!  
~~to~~ Different approach I will be doing  
in my coming company skills.

- Group Financial Controller, Nikyang Enterprise Limited

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Programs ~~are~~ relevance to real world - not just a business school topic.  
Strategic focus with practical examples - closing gaps btw  
theory & practicality.

- Financial Manager - Corporate Projects, Veolia China Holding Ltd

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Really enjoyed the course. Gained insight into  
new areas of budgeting & forecasting.

- Financial Controller - New Zealand, Prolife Foods Limited

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Came away with 3-4 good ideas that I can implement to improve the budgeting & forecasting process as well as 3-4 ideas to explore further which may be extremely beneficial

- Group Financial Controller, Opus International Consultants Ltd.

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Practical examples. Better understanding on Budget and align with strategies. There is already a lot of analysis or things to implement to our company.

- Financial Controller - New Zealand, FAB NZ Limited

a. What do you think was the most effective during this program?

Facilitator was able to relate some of the challenges & recommendations in resolving issues relating to budgeting.

Director - Finance & Accounting, Acuatico

a. What do you think was the most effective during this program?

Man was a <sup>speaker</sup> provocateur who provoke intense thinking & discussions

Financial Analyst, Royal Bank of Scotland



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Enjoyed ~~the~~ the course ~~was~~ knowledgeable & experienced facilitator Well paced Class was the right size + content was appropriate for audience. Alan did a great job - good mix of lecture + group discussion

Director of Finance, Theravance Bipharma

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Eight real, meaningful and insightful take away action items to implement  
Good service!

Vice President of Finance, Schweiger Dermatology Group LLC

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Very Extensive Knowledge on budgeting

Chief Financial Officer, Vega & Perdue Enterprises INC

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Fantastic high level course, informative and on point.

Datacom Systems Limited

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The ability to encourage the interaction of the people involved.

Datacom Systems Limited

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Liked your energy & professional approach in managing contracts. Certainly helped me to clarify & understand contractual content.

Health Alliance

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Reinforced that in general the contracts that we currently use align well with what has been taught.

Alpine Energy Limited

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I really loved all the hands on that we did, it's giving you the insight of what is really happening and what we can do to prevent it.

- Lead Administrator, Ngee Ann Polytechnic

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The program has given me deeper and broad understanding in IT security and with many case studies being discussed. Also giving me the recent updates of the field that we'll never get on books.

- System Analyst, PT. Sarana Pactindo

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A lot of information and case studies were provided to help understand the topic better.

- Senior IT Security Analyst, Aviva Asia Pte Ltd

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I like how dedicated the faculty is in presenting his materials, especially with additional information that is shared during the program.

- Software Engineer, ST Electronics (Info-Software Systems) Pte Ltd

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facilities are good, trainer is very interactive

- System Specialist, ST Electronics (Info-Software Systems) Pte Ltd

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This course is well worth my time, and I learned more than I thought I would. I appreciate the faculty leader shared his experiences and extra knowledge without extra charge.

-Senior Engineer, ST Electronics (Info-Security) Pte Ltd

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Overall learning environment is good. Timely breaks scheduled with me lunch attend. Trainer is very effective in delivering the concepts of six sigma. The group activities planned was very interactive and I certainly do see many of us have benefited.

- Assistant Vice President, CIMB Bank

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I am surprised that through six sigma, we can find the unknown defect in the business, convert the data into statistic, find the solution in the statistic and convert back to the solution ~~into to the~~ into an idea of improvement in business process

- Senior Equipment Manager, Mitsubishi Industries Engineering and Services

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Networking is good. Discussions are interesting.  
Knowing how companies use Lean Sigma is empowering.

- LNG Business Analyst, Chevron International

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I was greatly pleased that the instructor could express theories across using real-life examples, the 3-day course was a breeze and I could easily absorb and apply in my days work.

- Vice President, Barclays Capital Services

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Shangrila was a great location  
Really well-paced and no dull periods  
Pizza shop case study was perfect  
Statistics material presented nicely  
Group exercises worked well vs other courses

- Operations Director, Randstad Sourceright

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There were many opportunities for break out sessions.  
We were able to put what we learn into good use.  
Lively presentation materials ~~the use of~~ and pictorials to help us understand the concepts.  
Practical usage into work environment with the topics covered.

- General Manager, Intertek Testing Services

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It was a pleasure to hear from Mr. Parker and share his wealth of knowledge. Facilities were excellent and staff did a great job. Thanks !!

- Implementation Manager, Randstad Sourceright

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TEACHING STYLE OF CLYDE PARKER IS VERY GOOD HE IS PATIENT AND COVERS THE SUBJECT WELL. THE VENUE SELECTED IS ALSO EXCELLENT AND CENTRAL FOR EASE OF ACCESS.

- Quality Manager, Singapore Refining Company

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Great mix of participants. Mr. Parker was very engaging and made sure all concepts were understood before proceeding.

- On-site Manager, TEL Solar

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Valuable information for shipping business - to control budget, minimis off hire, accident prevention, crew training etc

- Senior Superintendent, Masterbulk Ship Management

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Being the change agent in an organization is a tough role. It opens up to the blame game & most of the time, the failure to repeat the message & communication & checkpoints. The session delivered by Felicity makes us more aware and conscious in performing the change agent role more seamlessly.

Thank you for your feedback.

We look forward to welcoming you back to our future executive education programs.

-Senior Director, APAC Operations, Red Hat (Asia Pacific) Pte Ltd

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\* The overall value and the application piece that can be applied to the management team and to bring the org to breakthrough performance, it touched, the mindset, skillset and the Tool Set.

Thank you for your feedback.

We look forward to welcoming you back to our future executive education programs.

-Regional Managing Director, ME Operation, Entegris (M) Sdn Bhd



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I have been able to develop a winning strategy for the period of 2015-2020 which I shall have to present to an Tut'l Board in 3 weeks. I am confident that this will fly

Thank you for your feedback.

We look forward to welcoming you back to our future executive education programs.

-CEO, Experimental Therapeutics Centre, A\*STAR

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I found the building blocks of committed communication as well as the 6 conversations lemmas should have especially useful in helping me open doors to achieve the breakthrough & transformation currently taking place in ~~our organization~~ my department.

- Director, National Library Board

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Overall, a great and insightful program to stimulate participants to rethink and set direction in being a leader.  
creating vision and

- Finance Director, APG Asset Management Asia

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Learning in an environment of cultural and multi-industry. I appreciated that learning was practical and encourage self introspection.

- Senior Manager, HR Singapore, Baxter Healthcare (Asia) Pte Ltd

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The ability to Felicity has this great ability to 'read my mind' and thereafter shift my perspective - a good first step for the breakthroughs I needed most.

- Head of Quality Management APAC, Syngenta Asia Pacific

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I gained a lot from the open sharing. It is through such real life situations where we learn where our filters are, how our background speakers affect our response and how we can do differently. It is not easy to conduct such an engaging course ~ there is a need for flexibility and Felicity has been able to do it superbly!

- Group Director, Agri-Food & Veterinary Authority

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The session is very insightful to "what your job is". Techniques are simple to understand and apply (to follow up with practice). Felicity is very well verse in her knowledge & readily share her experience with ~~you~~ the class.

- Deputy CEO, Mount Alvernia Hospital

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Good value add to know the key areas of leverage in enhancing change and commitment to the goals of the organization.

- Branch Head, Ministry of Defence

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Faculty was very well prepared and experienced to guide through the different individual case studies and was able to give very relevant and impactful through this for the whole group.

- Managing Director, Lantiq Asia Pacific Pte Ltd

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Felicity was good at explaining the theories to us and applying them with real life examples.

# TESTIMONIALS

- Director, Wallem Services Limited

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*Venue was good. Overall service was excellent.*

*The facilitator Felicity was remarkably good in her delivery, and spontaneity.*

- General Manager, Keppel Communications Pte Ltd

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*the faculty has delivered a good communication, easy to understand, make it simple from something that we might usually think as difficult, give more insight for better leadership management style, and is knowledgeable.*

- President Director, PT Sahabat Financial Keluarga

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*IT HAS BEEN A PROGRAM WITH MANY INSIGHTS COMING BOTH THE TRAINER AND THE PARTICIPANTS WHO MADE IT AN UNIQUE EXPERIENCE*

- CFO, Maimex Far East Limited Hong Kong

# TESTIMONIALS

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Great insights and informative with content management etc.  
~~Engaging with the audience~~ Superb with ~~the~~ engaging the audience and getting their attention.

Sales and Marketing Executive, Keppel Land Hospitality Management Pte Ltd

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Jesse provided a well thought out seminar with plenty of current info on web copywriting. He is both professional & engaging in his approach to the topics covered. I would thoroughly recommend this course to others.

Lecturer, Ngee Ann Polytechnic

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The structure of the program, the tools provided and case studies reviewed have certainly given me a very good insight on copywriting. With this, I'm certainly going to do things differently i.e. to integrate what I've learnt into my way of writing an email, review website and event page!

Manager - MEMS, Alcon Pte Ltd

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I like that things were simplified and is easy to understand. Good knowledge for someone like me who's about to take up more writing -works and embarking on a ~~project~~ web development project. The checklists are a great big help too!

Executive Assistant, Medini Iskandar Malaysia Sdn Bhd

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This was an informative session in which, I learnt about the in-works of social media marketing. It is definitely something I can bring back to my organisation.

Marketing Executive, Brunei International SEA Pte Ltd

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Jesse radiates the power and influence of how a good copy can translate into sales and publicity exposure. He gave superb insights on aspects of how a power copy looks like and works for you.

Assistant Director, National Volunteer & Philanthropy Centre

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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First of all, kudos to CAMDEN for putting together an awesome module on copywriting and for finding the perfect speaker to speak about the topic. Jesse Forrest has done a tremendous job of expanding on the topic by way of case studies, lists, and personal experiences and observations — <sup>done</sup> in a very relatable, <sup>and engaging</sup> manner. ~~The sub-topics~~ The quality of participants was pretty good as well, in the sense that they are mostly participative and interactive.

Head of Communication, QNET Pte Ltd

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A lot of information, great tools  
to assist and guide in making  
great improvements within  
our organisation

- QHSE Coordinator, MRC Global Australia

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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An engaging facilitator. The energy made  
all the difference to us

- Project Manager, The Fred Hollows Foundation

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I encourage cross sector attendees → very  
helpful!

John is clearly a subject expert, he was also a  
wonderful facilitator who read the attendees &  
was able to reengage us throughout.

- Project Improvement, The Fred Hollows Foundation



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The variety of tools can be used almost anywhere  
~~to help influence thinking via data.~~  
to influence stakeholders especially via  
data analysis and robust disciplines

- Director, Emerge Consulting Pty Ltd

a. What do you think was the **most effective** during this program?

Process mapping with explanation of @CTQ's

- ICT Program & Portfolio Manager, UGL Limited

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An curiosity in its subject which I would  
want to pursue. The program was very  
thought provoking and I am enthusiastic

- Purchase Manager, Medicare Hospital LLC

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The program and instructor are phenomenal, kept us keen on learning, encouraged participation, was able to address any doubts.

- Senior Manager, Dun & Bradstreet Credit Bureau

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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John is has ~~maintains~~ delivered a world-class training that has really added to my body of knowledge. He was patient and made sure that everyone in the class understood all the concepts and contributed.

- Assistant Manager, Dubai Airport Freezone

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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The faculty is extremely knowledgeable and a great facilitator. The class size for the BB class is just right, and ~~also~~ with ~~candidates~~ the right mix of course ~~content~~ participants from different industries.

- Strategic Business Processes Director, Janssen

# TESTIMONIALS

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Jon is very passionate & knowledgeable  
learn't a lot & enjoyed the sessions - Thankyou.

**Chief People Officer, Hungry Jack's Australia**

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I liked Jon the most. He has a very unique view of HR and it was good to hear his thinking and logic around why we shouldn't always succumb to the "hype", "trend".

**Manager - HR Systems, Thales Australia**

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Jon was incredibly knowledgeable in his field of expertise and how HR could be positioned in the fast changing work environment. Excellent experience.

**HR Manager, Engagis**

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- Lots of good resources & reference material provided by trainer  
- Good distribution of reference materials for class members  
- Good thought provokers  
- Presented a practical / useful framework for HR planning.

**HR Director, CBRE**

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This is better than any other courses that I have attended before.

Lizzie is an excellent facilitator.

The whole package is well prepared and covered all the necessary areas/topics

that I needed to know about project management. Useful tools for future

Thank you for your feedback. We look forward to welcoming you back to our future executive education programs.

reference being shared too.  
That's outstanding!

- Executive Assistant, Department of Health and Human Services

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Thought Presenters manner was great. Held my attention from the beginning to the end. Personal stories relevant to the discussion points helped reduce the formalities - made for a fun experience.

- Executive Assistant to CEO, Anglicare SA

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an excellent grounding in project management fundamentals that will be useful to provide context as an EA and use ~~to~~ as a springboard to project management.  
Thank you.

- Executive Assistant, Melbourne Health

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The presenter Lizzy Wagner was amazing, very engaging and professional.  
It was an eye opening experience for me and it made me think about what I want to do in future in to my career.

- Group Coordinator, Productivity Commission

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*Whilst initially I felt 'a fish out of water' in the company I was in, the program has provided me with some incredibly valuable tools to be better able to do my job.*

*Thank you Lizzie for nurturing me over the last two days, I feel empowered + confident to go back to my workplace, own what I do like a boss and lead our team onwards and upwards during our period of restructure!*

*Thank you for your feedback. We look forward to welcoming you back to our future executive education programs.*

*I have renewed confidence in my own capabilities!  
No more second-guessing myself and my decisions*

- Administration and Accounts Manager, Cairns Marine

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*- I loved the opportunity to network with other EA's. Being new to this job, I didn't have any networking behind me so this was fantastic.*

*Content was excellent and informative, I will definitely use the skills utilised in this workshop in my day to day work. (11)*

- EA Operations, Ticketmaster Australia & New Zealand

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This was a Great Course Very Informative  
The course bible is fantastic, It is Great to  
be in an environment who understand  
the Industry,

Lizzy is a Spectacular Trainer!

- Executive Assistant, DJ Motors Services Pty Ltd

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Really enjoyed the program - especially with Matt's knowledge, good real-life examples, and great sense of Professionalism & Humor.  
It's an experience that exceeds my initial expectation and hope to have a full 5-day program (which is originally designed).

Lagardere Sports Asia

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- Lecturer is fantastic  
- Gain most from his ~~own~~ experience and structured way of coaching

HP

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Besides knowledge, the arrangement during 3 days and prior to the course dates were done well. Sufficient notification given. Excellent! Thank You.

Chevron Oronite



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- Program speed and schedule was good  
- Most of the schedule was well manage  
- ~~the~~ networking session was great in program run by Matthew.

## Jabil Circuit

9. We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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I find the course content is well planned out, comprehensive for overall procurement role.

## HP

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LEARN MATERIALS AND PROFESSIONAL LEATHER!

## Pure International

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Course material is good. concise & informative.

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*good environment, clear speaking and interesting Lecturer.*

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Taster Food

# TESTIMONIALS

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The experiences and stories shared by the speakers were very insightful and it has helped us to come up with some new ideas on what we can do to better engage our stakeholders.

- Manager, Singapore Workforce Development Agency

6. We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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This is a well-manned programme, with good use of examples case studies and lots of tips & know-to. Beyond there, I appreciate that the programme also covered the soft aspects like change management, thought leadership & the personal commitment & positivity needed for successful public/stakeholder engagement.

- Group Director, Agri-Food & Veterinary Authority of Singapore (AVA)

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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The faculty was excellent; arrangements were thoughtful. ~~It~~ He was a terrific trainer and provided great examples and insights. Also appreciate Carolyn's insights from closer to home.

- Group Director, Urban Redevelopment Authority (URA)

# TESTIMONIALS

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Manveen offers sound and practical advice & tips & best practices on stakeholder engagement. Good examples - to illustrate points

- Group Director, Agri-Food & Veterinary Authority of Singapore (AVA)

6. We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Manveen's knowledge and wealth of experience in engaging stakeholders are deep and commendable. Tips shared were good learning for us, participants. Venue and duration of the session were fine.

- Assistant Director, Ministry of Education

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Extremely well presented,  
maintained the interest of the participants

- Contracts & Technical Liaison Manager, DANS, Dubai International Airport

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

*\* Please note that some of these testimonials may be selected for posting on our website or future marketing materials. If selected, we will be publishing your testimonials together with your name and company name.*

Great program. The combination of Malcolm & Micheal is just perfect. The classroom was good. They were able to drive home every point every effectively.

- Commercial Manager, Pentagon Freight Services

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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• Importance on clarity of contract language  
observed very well

- Senior Project Manager, Emirates National Oil Company Limited (ENOC) LLC

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I LIKED GOING THROUGH THE CLAUSES etc THAT I ENCOUNTER ON A DAILY BASIS IN MY JOB. I FEEL THAT I AM MORE INFORMED NOW AND MORE CONFIDENT WHEN NEGOTIATING A CONTRACT.

- General Manager, Pentagon Freight Services

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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what i like the most is the examples used to clarify the concepts and the strong case studies referred to.

- Project Engineer, Emirates National Oil Company Limited (ENOC) LLC

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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THE FACILITATORS KNOWLEDGE & EXPERIENCE WAS EXCELLENT. THE TOPICS DISCUSSED WERE AT THE HEART OF ANY LEGAL CONTRACT NO MATTER WHAT INDUSTRY.

- Group Finance Director, Starcom Mediavest Group

# TESTIMONIALS

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The program helped in effective networking.

- Insurance & Contracts Coordinator, G4S UAE

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Some good materials, some aspects were engaging & will prove useful in day to day work.

Material with help has helped improve my understanding & clarity of how to read contracts & understand & mitigate risk.

- Finance Director, Manpower Middle East FZ LLC

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INFORMATIVE AND EDUCATIONAL

- General Manager, Alfuttiam Group Real Estate

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Overall good course with a good range of content covered.

- Commercial Manager, Fibrex LLC

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GOOD EXPLANATION OF CONTRACT DRAFTING PRINCIPLES AND BEST PRACTICE, ENTERTAINING PRESENTATION

- Commercial Manager, Fibrex LLC



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The various tools for incident investigation will be very useful for me - In order to be more rigorous + systematic in my approach.  
Also interviewing techniques will be very useful.

**Eleanor Simpson, Shell Aviation**

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Mike is great. So knowledgeable & keeps it real. Made me more confident in applying at work.

**Lexy Noble, Brisbane City Council**

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I really enjoyed the whole experience. Mike was very helpful & answered all questions (as he said he would!). It was very valuable to experience the industrial approach of investigations to health & I have gained useful insights. Thank you!

**Susie Wilson, Mater Health Services**

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Good practical exercises and examples.

**Megan Bedford, ResMed Ltd**

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Facilitator knowledge & experience is excellent.

**Daniel Herrod, MRC Global Australia**

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I think it was coordinated excellently in the fact we learnt all material and briefly ~~practised~~ practised key areas and on the final day got the chance to work in teams to put these skills into practice.

**Mulaim Vela, Moreland City Council**

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Mike, thank you!  
Mike is a very friendly, competent facilitator with superb subject knowledge!

**David Selby, Brisbane Airport Corporation**

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NIKKI WAS VERY RESPONSIVE + FLEXIBLE IN RESPONDING TO WHAT PEOPLE WANTED TO LEARN ABOUT DURING THE COURSE. FACILITATOR PRESENTER.

-Executive Director, Nelson Marlborough Institute of Technology

9. We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

*\* Please note that some of these testimonials may be selected for posting on our website or future marketing materials. If selected, we will be publishing your testimonials together with your name and company name.*

Really informative - specific clauses and constructive contract design

-Manager, Christchurch City Council

9. We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Thought provoking and set out a structured approach to contracting. Provide confidence in what contracts contained and delivered in straight forward and clear manner.

-Head of Finance and Corporate Services, Homecare Medical (NZ) Limited Partnership

9. We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Very practical & interactive programme. The -faculty leader was personable, approachable & adjusted the programme's content to meet expectations. Requests.

# TESTIMONIALS

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- The lecturer provides lots of examples + exercises and take closely look for each case of us
- The tools are useful and we can take them and are able to apply with our work

Team Executive, The Bank of Thailand

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

*\* Please note that some of these testimonials may be selected for posting on our website or future marketing materials. If selected, we will be publishing your testimonials together with your name and company name.*

Impressed by the level of attentiveness & service quality.  
rendered by Xanth.

HR Planning, PSA Corporation Limited

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Great models for immediate application.  
Simple to apply.

Head, Group HR & Admin, Ascendas Land (S) Pte Ltd

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

*\* Please note that some of these testimonials may be selected for posting on our website or future marketing materials. If selected, we will be publishing your testimonials together with your name and company name.*

Frameworks, tools, ~~and~~ templates for application.  
Examples shared.

HR Planning, PSA Corporation Limited

# TESTIMONIALS

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*A well-structured program with useful case-studies, tools and group exercises.*

Associate Director, Asia Clinical Operations, Eisai Clinical Research Singapore Pte Ltd

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

*\* Please note that some of these testimonials may be selected for posting on our website or future marketing materials. If selected, we will be publishing your testimonials together with your name and company name.*

*I liked the models that are practical & implementable.*

Senior Manager, Group HR & Admin, Ascendas Land (S) Pte Ltd

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

*\* Please note that some of these testimonials may be selected for posting on our website or future marketing materials. If selected, we will be publishing your testimonials together with your name and company name.*

*Like most - generous faculty  
gained - useable tools.*

Director HR & Communication, DSO National Laboratories

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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*- Knowledge / sharing of experiences  
- clear instruction & easy step-by-step*

# TESTIMONIALS

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Good refresher of theory with practical examples. Will help me to better prepare for some of the strategic decisions we face in my business and improve those decision making processes through more robust analysis.

- CFO, Wessanen

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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This program provides a broad perspective on the business, ~~which~~ based on the fundamentals of the finance expertise. It provides a clear insight on how finance professionals / CFOs can capitalize more on the fact that their function is positioned at cross roads of other functions: the members of today are the results of past decisions, while the value is in making today's

Thank you for your feedback.  
We look forward to welcoming you back to our future executive education programs.

decisions better so that the members of tomorrow / future become even better. That's where the CFOs can make a real difference and the program shows how to do that effectively.

- SVP & CFO Europe Asia Pacific Region, De Lage Landen International BV

# TESTIMONIALS

We will greatly appreciate if you can pen down your comments on what you like most and gained from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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~~It is useful to get the overall view~~ be reminded at the dimensions that are relevant. John Perzival's way of telling makes you want to listen and also remember "the real gems".

-CFO Strategy NL, Nationale Nederlanden (NN)

We will greatly appreciate if you can pen down your comments on what you like most and gained from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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- Like the speed of the program; high intensity.  
- Like the storytelling; crunch the numbers, then set the story to make them come alive. I recognize this as a role for the CFO - good to be encouraged on that.  
- interesting fellow students with passion for both finance and their businesses.

-Director, Financial Department, NPO

We will greatly appreciate if you can pen down your comments on what you like most and gained from this program. You can touch on any areas such as program, faculty, networking, service level etc.

\* Please note that some of these testimonials may be selected for posting on our website or future marketing materials. If selected, we will be publishing your testimonials together with your name and company name.

A HIGH QUALITY PROGRAM, DELIVERED BY LEADING ACADEMICS IN FINANCE. I FOUND THE PROGRAM VERY VALUABLE, IT BRINGS HIGHLY COMPLEX FINANCE THEORIES TO LIFE IN A VERY SIMPLE AND ENGAGING METHODS.

- Finance Director, Coca-Cola

# TESTIMONIALS

d. We will greatly appreciate if you can pen down your comments on what you like most and gained from this program. You can touch on any areas such as program, faculty, networking etc.

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If selected, we will be publishing your testimonials together with your name and company name.

I feel that Dr. John Perival is a great presenter. He gave us scenarios, point to us various ways of looking at the issues. Possible solution but leave it to us to determine what is best for individual & the company. Not imposing but sharing of his experience. It has been a very interesting three days talk.

- Deputy CEO, Keppel Communications

We will greatly appreciate if you can pen down your comments on what you like most and gained from this program. You can touch on any areas such as program, faculty, networking, service level etc.

\* Please note that some of these testimonials may be selected for posting on our website or future marketing materials. If selected, we will be publishing your testimonials together with your name and company name.

EXCELLENT PROGRAM. DR JOHN HAS A VERY USES VERY EFFECTIVE ENGAGING SKILLS TO COMMUNICATE THE MESSAGE USING SOME GOOD CASE STUDIES. THIS ADDS A VERY PRACTICAL PERSPECTIVE TO THE THEORY IN DISCUSSION. THANK YOU.

- Segment Controller Europe and Africa, Schlumberger Estern Geco

We will greatly appreciate if you can pen down your comments on what you like most and gained from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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PROF PERIVAL WAS QUITE BRILLIANT & THOROUGHLY KNOWLEDGEABLE IN HIS PRESENTATION OF THE PROGRAM

- Financial Controller - ANZ, A. Menarini Asia Pacific Holdings



# TESTIMONIALS

9. We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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① Managers need to get into specifics when necessary  
② Managers need to contribute problem def & review of solution

ABB Private Limited

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IT WAS A POSITIVE EXPERIENCE, WITHING I COULD GET SOME GOOD KNOWLEDGE ABOUT DATA ANALYTICS.

PSA Sines

9. We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Identifying areas to measure in our organisation

Integrated Health Options Ltd

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Richard was excellent & very knowledgeable.

-> I've taken plenty away from the session that is directly applicable to my role

Thank you for your feedback. We look forward to welcoming you back to our future executive education programs.

currently & in the future.

FMG

# TESTIMONIALS

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Really enjoyed the presenter & the speed at which he worked.  
Love that this was over two days & not crammed into a shorter  
time: easy to engage & ask questions.

**Integrated Health Options Ltd**

9. We will greatly appreciate if you can pen down your comments on what you like most and gained from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Knowing all the tools available and deeper  
understanding on when & how to use it based on  
case sample is very valuable

**WEL Networks Ltd**

# TESTIMONIALS

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The speaker was experienced, competent in the subject matter and the presentation was clear. He was open to receive questions (if any).

Legal Counsel, Gemalto Pte Ltd

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This was a great program, in two days we learned about all the challenges that a Tech-transfer personnel faces and how to deal with it. Learning about both licensee's and licensor's perspective was great.

Technology Development Manager, Duke-NUS

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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I ~~could~~ came no knowing who to expect. Now, I am at least attempting negotiate.

Microchip Architect, Avago General IP (Singapore) Pte Ltd

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The Very helpful staff specially would like to appreciate Mr. Terence for all his help and support.

Legal Counsel, Gemalto Pte Ltd

# TESTIMONIALS

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*A great opportunity to meet like minded people from such a spectrum of disciplines; Academia, Health, Resumes, Legal, Oil-Gas,*

Technology Manager, Woodside Energy LTD

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*Rob is a seasoned veteran in IP licensing & negotiation. His experience + engaging presentation easily captures interest across the whole of 2 days.*

Business Development Director, UoM Commercial (RICE GROUP)

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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*Gained an appreciation of the complexity in moving IP knowledge into the real world*

Director of Finance & Operations, Health Research Council of NZ

# TESTIMONIALS

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Differences across international jurisdictions

General Manager – Business, Australian Grain Technologies

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liked the practical anecdotes & suggestions

Business Development Manager, CSIRO

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Provided a good understanding of expectations of licence terms and suggested good positions to reach a deal.

Technology Licensing Officer, UoM Commercial (RICE Group)

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Good course. Gave me a good idea of the whole process involved in establishing a licensing agreement.

Product Development Manager, Nano-Nouvelle

# TESTIMONIALS

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Benefit, access to Rob's extensive experience and knowledge.

Research Development Manager, South East Water

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very interesting and relevant.

Legal Counsel (Research), University of Adelaide

# TESTIMONIALS

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I personally learn and gain lot of knowledge on compliance and what is happening in the market in this area.

**Rakuten Asia**

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The topics coverage is comprehensive. it gives good information & fundamental knowledge about compliance as in not really working in compliance organization.

**Adobe Systems Software**

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great training/certification program, great instructor  
great networking.  
thanks!

**Chevron**

# TESTIMONIALS

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Wider Range of Comphare Issues in various industries  
The Case Studies were also very effective as there were  
a wide range topics/cases discussed.

## Commerzbank AG

9. We will greatly appreciate if you can pen down your comments on what you like most and gained from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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• AMU/CIF part of the program was excellent,  
especially → sources, rationales, potential solutions.

## Volkswagen Financial Services

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Coming from a non-financial sector I enjoyed exposure  
to the issues financial firms are exposed to and  
picked up some new tools/techniques I can apply  
in my workplace.

## Allianz



# TESTIMONIALS

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SARA KHOJA WAS A GREAT PRESENTER AND OBVIOUSLY VERY EXPERIENCED / KNOWLEDGEABLE. SHE PATIENT AND SPENT CONSIDERABLE TIME ANSWERING QUESTIONS.

- HR Manager, Dubai Petroleum

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Great level of audience, very professional

Sarah managed the questions and topics in detail and very clear for the audience

- HR Manager, General Motors

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Jara is obviously an expert in Middle Eastern Employment Laws. As well she is a very impressive presenter - focused, patient and calm at all times, even when she is being bombarded with questions from everyone in the room about different scenarios / topics, etc.

- Colleagues Resident Manager, Fairmont Bab Al Bahr

# TESTIMONIALS

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*This was an extremely valuable course. Sarah was extremely knowledgeable & responded to all the queries thrown her way.*

- HR Generalist, Rolls-Royce Industrial Power Engineering

We will greatly appreciate if you can pen down your comments on what you like most and gained from this program. You can touch on any areas such as program, faculty, networking, service level etc.

\* Please note that some of these testimonials may be selected for posting on our website or future marketing materials. If selected, we will be publishing your testimonials together with your name and company name.

① PROGRAM : GAINED KNOWLEDGE OF CERTAIN ASPECTS OF LABOR LAWS WHICH WE OVERLOOKED (BUT IS CRITICAL)  
② FACULTY : FANTASTIC! VERY THOROUGH AND HAD ANSWERS TO ALL QUESTIONS & ENGAGING

- Regional HR Manager, Mitsubishi Corporation

We will greatly appreciate if you can pen down your comments on what you like most and gained from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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*The knowledge sharing was great - faculty is well knowledgeable, great attitude and approachable. The team is not so big which allowed better interaction.*

- HR Leader Middle East and Africa, Trane

# TESTIMONIALS

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A very open, informative and valuable 2 days spent  
gaining relevant updates and clarifications on HR  
issues. Sara was a very competent and confident  
legal expert who used her experience and expertise to  
enlighten us!

- Regional HR Manager, SVITZER Middle East Ltd

# TESTIMONIALS

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Excellent content and delivered well with good case examples!  
Group interactions facilitated delivery, especially with  
short time.

- Head, Clinical Trial Management, Pfizer

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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This seminar has given me ~~lots of~~ more knowledge  
on deal structure, process and financing options. Knowledge  
learned will help improve our current business development  
projects. ~~kkk~~

- AVP, Pilmico Foods Corporation

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Use of real examples to demonstrate the  
content was valuable. As someone relatively  
new to M&A there was a lot of  
content to cover in the 2 days, albeit  
enjoyable and interesting.

- Business Development Manager, ANSTO

# TESTIMONIALS

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Thomas was an excellent presenter and clearly <sup>is</sup> an expert in his field.  
There was nothing in the area of MTA that wasn't addressed in the program.  
Well worthwhile program.

- COO, Royal Freemasons Ltd

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Thomas is an excellent trainer. The group was very focused and knowledgeable. Service level was good.  
I learned many new things and will use them in my daily business.

- VP Business Strategy, Sigos GmbH

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

\* Please note that some of these testimonials may be selected for posting on our website or future marketing materials. If selected, we will be publishing your testimonials together with your name and company name.

I LIKE COMPREHENSIVENESS OF THE PROGRAM AND LOGICAL APPROACH TOWARDS VARIOUS FINANCIAL MODELING AREAS.

- CFO, Real Grupa d.o.o.

# TESTIMONIALS

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Great, condensed overview in two days enabling me to have a good understanding of key topics and theories and a responsibility to go back to if more details are needed. Great facilitator!

- Finance Director, TE Connectivity Germany GmbH

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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Thomas was very personable, he is obviously very passionate about teaching and the topic of M&A. I appreciated the tools that we have access to. I did learn a lot about how to build value into my company.

- CFO, Trisura Guarantee Insurance Company

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

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This was an excellent session. Very informative and a very knowledgeable presenter. Really good and will look to see what other courses are available.

- Commercial and Finance Director, TDSi2

# TESTIMONIALS

## Tom Harbottle's Past Participant Reviews

We will greatly appreciate if you can pen down your comments on **what you like most and gained** from this program. You can touch on any areas such as program, faculty, networking, service level etc.

*\* Please note that some of these testimonials may be selected for posting on our website or future marketing materials. If selected, we will be publishing your testimonials together with your name and company name.*

The three things that underpin all effective communications - Active listening, Gathering information, Emotional intelligence.  
The words you use make a great difference to the perception of the receiver

- HR Manager, Wyong Shire Council

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~~It~~ I found the program very interesting & whilst I need to absorb the significant information. The concepts will be beneficial to me & applicable in my workplace.

- HR Manager, Child & Adolescent Health Service

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Reinforcing what I know, but giving me new perspective & tools to apply all to practice processes.  
Thank you.

- HR Manager, Epic Pharmacy



# CONTACT US TODAY

We Thank You for Your Ongoing Support  
of Our Programs

## **Singapore and Asia Pacific Enquiries**

Email: [advisor@charteredcertifications.com](mailto:advisor@charteredcertifications.com)  
Phone: +65 6716 9980  
Address: Chartered Institute of Professional Certifications  
3 International Business Park  
#04-29, Nordic European Centre  
Singapore 609927

## **Australia and New Zealand Enquiries**

Email: [advisor@charteredcertifications.com](mailto:advisor@charteredcertifications.com)  
Phone: +61 3 9909 7310  
Address: Chartered Institute of Professional Certifications  
530 Little Collins Street, Level 1  
Melbourne VIC 3000, Australia

## **UK, Europe and Middle East Enquiries**

Email: [advisor@charteredcertifications.com](mailto:advisor@charteredcertifications.com)  
Phone: +44 (020) 335 57898  
Address: Chartered Institute of Professional Certifications  
86-90 Paul Street  
London, EC2A 4NE

## **USA Enquiries**

Email: [advisor@charteredcertifications.com](mailto:advisor@charteredcertifications.com)  
Phone: +1 888 745 8875  
Address: Chartered Institute of Professional Certifications  
99 Wall Street #3936  
New York, NY 10005